



Capital Safety - USA • 3833 SALA Way • Red Wing, MN 55066-5005 • Ph: 651-388-8282 • Fax: 651-388-5065

*Photographs available*

Contact: Nate Damro — Vice President, Global Marketing  
651-385-6225 or [ndamro@capitalsafety.com](mailto:ndamro@capitalsafety.com)  
or  
Beth LaBreche — LaBreche  
612-392-7603 or [blabreche@labreche.com](mailto:blabreche@labreche.com)

**Capital Safety Ownership Changes**

*KKR acquires fall protection manufacturer for more than \$1 billion*

**RED WING, Minn. — November 28, 2011** — Capital Safety, the world's leading manufacturer of fall protection equipment under the DBI-SALA™, UNILINE® and PROTECTA® brands, today announces its acquisition by KKR, a leading global private equity investment firm, from Arle Capital Partners, which had owned the company since mid-2007. KKR has signed an agreement to pay \$1.12 billion for the company, with transfer occurring in January 2012, subject to mandatory regulatory approvals.

Under its previous owner over the past 4.5 years, Capital Safety doubled its revenues through a commitment to aggressive research and development, which led to the launch of innovative first-in-the-industry products such as ExoFit NEX™ and i-Safe™ RFID equipment management system, enhanced its global supply chain and expanded into emerging markets for fall protection equipment. It also successfully executed five strategic acquisitions in Australia, Columbia, France and the U.K. to broaden its offerings for customers worldwide.

“Strong interest in our company is confirmation of our strategic direction and testament to the most experienced team of fall protection experts in the world,” said Anders Pettersson, Capital Safety Group CEO. “Without them, we could not



Capital Safety - USA • 3833 SALA Way • Red Wing, MN 55066-5005 • Ph: 651-388-8282 • Fax: 651-388-5065

have countered the global economic stresses and served a record number of customers with a record number of products.” Pettersson adds that KKR’s intent is to continue to strategically invest in Capital Safety’s position as the world leader in supplying fall protection solutions and expects continued expansion for the company, both in terms of products and markets served.

Capital Safety, the world’s leading designer and manufacturer of height safety and fall protection equipment with 20 operating sites worldwide, is home of the DBI-SALA, UNILINE and PROTECTA brands. All of Capital Safety’s fall protection and rescue systems are backed by extensive training, knowledgeable technical assistance and professional customer service. For further information, contact Capital Safety at 800-328-6146, 651-388-8282 or visit them on the web at [www.capitalsafety.com](http://www.capitalsafety.com).

# # #