



NEWS FOR IMMEDIATE RELEASE

Capital Safety Acquires Shares in Arseg to Significantly Strengthen Its Latin American Business

RED WING, Minn. — May 31, 2011 — [Capital Safety](#), home of the DBI-SALA, UNILINE and PROTECTA brands of fall protection equipment, today announced that it, together with its ultimate parent company, has completed the acquisition of all shares and assets of Arseg, Pass and Clasi, a manufacturer and provider of Personal Protective Equipment (PPE) in Latin America. The companies sell a variety of PPE products and services designed to serve the safety needs of companies and workers in a variety of industries including construction, utilities and energy. Founded in 1964, the companies have 194 employees and operate out of Bogota, Colombia.

Through this acquisition, Capital Safety Group continues to strengthen its existing global leadership position in fall protection equipment and services, securing a strategic position within a region that is expected to experience significant growth in the industries served by both companies. In addition, Capital Safety will add manufacturing capacity and distribution for its broadening line of products and services into key Latin American emerging markets.

"Arseg products and services are an important addition to our portfolio, and its team shares many of the same beliefs that drive Capital Safety Group -- a commitment to high quality, an unending drive to satisfy customers' needs, and dedication to innovation," says Capital Safety Group CEO Anders Pettersson.

"Arseg has done an excellent job serving the Colombian market and has been a leading brand there for 47 years. Together, we've made a significant step forward in providing Latin American workers with the best safety protection in the world."



This is Capital Safety Group's fourth acquisition in 2011 as the company continues to supplement its strong organic growth with an aggressive acquisition strategy.

Arseg CEO Marco Fildel Suarez adds, "Capital Safety Group's global presence and expertise in the fall protection segment of the safety market is a strategic complement to our existing business at Arseg. With Capital Safety Group's innovative solutions, recognized brands and world class support, Arseg will be able to enhance its offerings to our loyal customer base."

Arseg is a leading PPE company in Colombia and one dedicated to meeting the occupational health and safety needs of all kinds of customers. Arseg has a portfolio of comprehensive PPE solutions that is supported by innovative product development, design, manufacture and marketing of this range to provide safe working conditions to today's worker. More information at www.arseg.com.co.

Capital Safety is the world's leading manufacturer of fall protection, confined space and rescue equipment, with 20 operating sites worldwide and a passionate commitment to quality, innovation and safety. Capital Safety is home of the DBI-SALA, UNILINE and PROTECTA brands. All of Capital Safety's fall protection and rescue systems are backed by extensive training, knowledgeable technical assistance and professional customer service. For further information, contact Capital Safety at 800-328-6146, 651-388-8282 or visit www.capitalsafety.com or our [Facebook](#) page.

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